

Hello and thank you for visiting our website,

If you are reading this, you have the makings of a great project manager.

A good project manager should always be concerned in reaching their objectives. A great project manager should always be concerned in reaching their objectives AND maximizing value.

It's the difference between getting the project done and getting the project done AND going beyond the expectations of the customer.

We developed our PMP® Prep Course with three objectives:

- 1.) Prepare you for taking the PMP® Exam
- 2.) Teach sound fundamental practices on the knowledge of project management based on the *PMBOK® Guide*
- 3.) Give back to our profession and practitioners by keeping our costs reasonable



In addition to these three objectives, we hold true to this axiom...

“Expensive isn’t better—better is better.”

We developed the following document to help you decide where you should spend your hard-earned dollars because from where you are sitting, all training vendors look the same—we’re not.

These are questions you should ask of us and other vendors before you commit your time, money, and energy to pursue this endeavor.

Thank you for visiting our web site. We wish you the best.



Enterprise Consulting
Steve & Diana Burgan, PMP

Course Overview

Why is there a difference in the price of your classes compared to other vendors?

- Our pricing strategy is based on providing our students exceptional value;
- Ask yourself this question...
“Do other training vendors provide two to three times more value for the price they charge?”

How many students do you have in a course?

- For the **PMP® Prep Course**, we have 35-40 students per class;
- For the **PMP® Boot Camp**, we have 10-15 students per class;
- We get many students from many different industries working on various types of projects; this provides you diverse viewpoints on how other individuals are using the tools and techniques.

How often does the course meet?

- For the **PMP® Prep Course**, we meet one night a week for three hours for fourteen weeks; refer to the class schedule on the web site for specific dates;
- For the **Online PMP® Prep Course**, we meet two times a week (1 hour session to review exam questions, 2 hour session to review PMBOK® content) for fourteen weeks; refer to the class schedule on the web site for specific dates;
- For the **PMP® Boot Camp**, we meet for 5½ days PLUS two evenings online to review the PMP® exam application and review your **Course Summary Report**.

How many educational contact hours would I receive from your course?

- For the **PMP® Prep Course**, you can obtain 42 educational contact hours if you attend all classes;

Testimonies

“I liked the entire course. I liked the highlighting videos very much. I was able to come to class and listen to the tips, tricks, and strategies you both have to offer. You both do an excellent job of handing off portions of the class to each other. Your depth of knowledge is amazing! I enjoyed every class!”

“I wanted to thank both of you for your time and efforts in teaching the class. Your class was the first formal PMP® preparation class I attended. I felt I learned more from your teaching methods, the approach of the subject and the classroom environment that both of you created.”

“Appreciated both of your experiences as it relates to the PM concepts, I learned more from those examples than the text.”

“Your test sheet is effective. Pop quizzes are good for those who are paying attention and keeping up with the material. I felt good when I passed them. Need more of them to keep people focused. One pager with formulas is extremely helpful. Your handouts were some of the better sources of information for really understanding the concepts. Keep giving them the “good stuff”.”

- For the **PMP® Boot Camp**, you can obtain 40 educational contact hours if you attend all classes.

Do you help me complete the PMP® application process?

- Yes. We conduct a 1½ hour online webinar to help you understand the application process;
- In addition, we provide you a MS Excel™ workbook to help you document your work experience.

Do you help me if I get audited?

- Yes. Twenty to thirty percent of those who apply for the **PMP® Exam** will be audited (PMI policy);
- If you follow our recommendations, we have never had one person fail the audit review.

“Thanks for a great class! Not only did it prepare me well for the exam, but I also learned a great deal of useful knowledge that I can apply in the real world.”

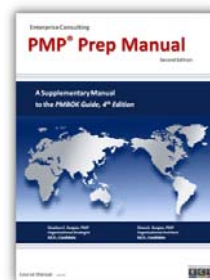
“I did want to say that it has been an awesome class and I do miss getting the handouts and the tips on what to study. Those have been extremely helpful.”

“Thank you so much for your class. The Burgan team hit the target with the content and methodologies presented in your class.”

Course Material

What study material do you provide?

- We wrote our own 800 page manual to supplement the *PMBOK® Guide*;
- We use our own materials—**NOT SOMEBODY ELSE’S MATERIAL**;
- We are not a reseller of somebody else’s materials.



“I successfully cleared my PMP® exam today and I am extremely grateful for all the assistance received from your prep class. I learned a lot on the manner of preparation for the exam and the classes and handouts were excellent help in the matter.”

“Both Steve and Diana’s teaching methods are great! The reading assignments, the preview videos, and practice exams were very applicable to the subject matter. I really enjoyed their “real world” stories—it made the PMBOK® material apply to my “real world” projects.”

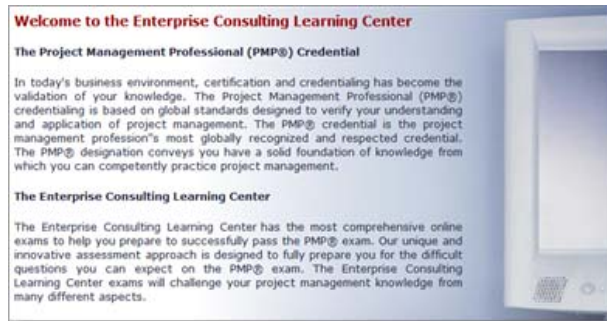
How do I know your study guide is relevant?

- Steve Burgan volunteered for three years as a subject matter contributor on the *PMBOK® Guide, 3rd Edition*;
- He also volunteered as a subject matter expert to review the *PMBOK® Guide, 4th Edition*;
- He has a deep understanding of how the *PMBOK® Guide* is written and assembled;
- Many of our students tell us our **PMP® Prep Manual** explains the concepts better than any other manual on the market.

“The two of you have been absolutely wonderful instructors! I really appreciate the time and effort you pour into not just teaching, but guiding your

Do you have practice exams?

- Yes. We have our own online exam database (www.pmp.proexams.com) with practice exams and in-class quizzes;
- Diana wrote our own exam questions to follow the course design, so we understand the learning objective of the exam questions;
- We use our own materials—**NOT SOMEBODY ELSE'S MATERIAL**;
- We are not a reseller of somebody else's materials.



How similar are your questions compared to the PMP® Exam?

- There are 10-20 people who write the exam questions for the **PMP® Exam**;
- Training vendors are prohibited to write exam questions for the **PMP® Exam**;
- The people who write the exam questions are volunteers from around the world with different cultures with different backgrounds;
- Although the exam is written in English, different test writers will have different writing styles and different areas of subject matter expertise;
- No training vendor can guarantee their exam question will match what you will experience on the exam;
- Our exam questions prepare you to learn how to analyze the question, review all of the answers and then select the 'correct' answer.

students as well. Thanks, again!"

"Thank both of you for your class and hard work you do in making it so effective. You both do a great job. I think you were meant to be teachers. Best of luck in your doctoral work."

"Tell your students, straight from the mouth of a fresh test taker, the prep course works! Your preparations put me exactly on the course I needed to be on. Thanks again, I couldn't have done it without your course, your feedback, and the great tools that you gave to me during the course!"

"Thanks for a great class! Not only did it prepare me well for the exam, but I also learned a great deal of useful knowledge that I can apply in the real world. I will recommend your class to others – your approach was very helpful and I think the material is so vast that you need the structure to adequately prepare for the exam."

"Your 'tag-team' approach is very effective in identifying problem areas from the previous week's assignments (Diana's review), then concluding with Steve giving an overview of the next material."

How will I know when I am ready to take the exam?

- We provide our students with a **Course Summary Report** which identifies the student's strengths and weaknesses based on five different exam attributes;
- The **Course Summary Report** provides each student a cumulative average score which is a range between 2% to 5% of what you will score on the exam.

Does this mean you can guarantee me I will pass the exam?

- No. There are too many variable outside of our control to guarantee you passing the exam such as:
 - How many practice exams did you take?
 - How many times did you take each practice exam?
 - How soon did you sit for the exam after you completed the course?
 - How many hours did you study after you completed the course?
 - What is your level of anxiety when taking tests?

How can other vendors guarantee their students will pass the exam?

- Read their fine print regarding their guarantee;
- We don't think it is necessary or ethical to include the additional cost to you for somebody else who failed the exam;
- Based on our **Course Summary Report**, we can tell you if you are ready or not to sit for the exam;
- We have had over 1,000 people take our course and successfully pass the **PMP® Exam**, we have had five people who failed it on their first attempt; all five passed on their second attempt.

"The two of you have been absolutely wonderful instructors! You have been an extremely great resource and your knowledge and excitement was evident with each session. The real life situations and examples shared in class made the words come alive for me, securing many of the concepts within my own understanding. It would have been a struggle without your assistance."

"This was an excellent class that I would highly recommend to anyone studying for the PMP® Exam. This class gave me the confidence and tools to get me ready on my own."

"Just wanted to drop you a note to let you know that I took my PMP® exam yesterday and passed with 84.6%. I believe your formula had estimated I would score 84.8% - that is amazing. Thanks for providing such an outstanding course - I don't know that I would have been successful without it."

Instructor's Bios

How much project management experience do the instructors' have?

- **Diana Burgan, PMP**
 - Diana Burgan's work experience spans 30 years starting in IT and progressing to a strategic director of process improvement;
 - She has eight years of international consulting experience with Fortune 500 companies in business process improvement and six sigma initiatives;
- **Steve Burgan, PMP**
 - Steve Burgan's work experience spans 35 years in construction, as a business entrepreneur and university professor;
 - He has lead and managed multi-million dollar construction projects and two start-up companies

"EVERYTHING!!! The instructors, their teaching techniques, their individual personal styles (I can see why they are happily married for over thirty years!), the structure of the class, the audio/visual technology, and the weekly motivational emails all keep me going!"

"This class has been better than most graduate-level classes I had and those classes were good. Steve and Diana provide a great team, extra resources, and an energetic pace."

"An excellent job by both Steve and Diana! This has been one of the most worthwhile and productive seminars I have ever taken. Thank you for a job very well done!!!"

What education do the instructors' have?

- **Diana Burgan, PMP**
 - Doctoral Candidate, Organization Leadership (Indiana Wesleyan University)
 - Doctoral research is on emotional intelligence of project management practitioners
 - M.A. Advanced Leadership Studies (Indiana Wesleyan University)
 - M.S. Management (Indiana Wesleyan University)
 - B.S. Organizational Leadership (Indiana Wesleyan University)
 - Certified MSCEIT™ (Yale University)
 - Certified Project Management Professional (Project Management Institute)
 - Certified in Business Process Improvement (Northwest University)

"Many, many things about this class I enjoyed! Mostly, both instructors and their excellent delivery of the class material, their professionalism, and their combined value to the past experiences created a top-notch educational/training experience. Kudos to both of them!"

"Just wanted to let you know I passed the exam on Tuesday. What a relief! As per your prediction at the final class, and after studying for another week, I was just a few points above my class scores. Never could have/would have done it

- Certified in Total Quality Management (Indiana Wesleyan University)
- Certified Black Belt in Six Sigma (GE Leadership Institute)
- **Steve Burgan, PMP**
 - Doctoral Candidate, Organization Leadership (Indiana Wesleyan University)
 - Doctoral research is the implementation of project management practices within organizations
 - M.A. Advanced Leadership Studies (Indiana Wesleyan University)
 - M.S. Management (Indiana Wesleyan University)
 - B.S. Organizational Leadership (Indiana Wesleyan University)
 - Certified MSCEIT™ (Yale University)
 - Certified Project Management Professional (Project Management Institute)
 - Certified in Total Quality Management (Indiana Wesleyan University)
 - Certified Consultant in Estimating & Project Management (Timberline Software)

without your expert guidance and support! Thanks again for the great preparation!"

"That perceptible change in air pressure you felt this morning was my heaving a giant sigh of relief when I passed the PMP® Exam! Many thanks to Steve and Diana for the great prep class you conducted. I can't even imagine taking the exam without the benefit of your tips and insight."